

PUBLICATIONS

BOOKS

- **Boost Your Interview I.Q.** by Carole Martin McGraw-Hill, 2003
- **Cool Careers for Dummies** by Marty Nemko IDG Books Worldwide, 2001
- **Do What You Are, 3rd Edition** by Paul Tieger and Susan Barron-Tieger Little, Brown, 2001
- **Free To Succeed: Designing the Life You Want in the New Free Agent Economy** by Barbara Reinhold, Plume, 2001
- **From Army Green to Corporate Gray** by Carl S. Savino, Major USAE, and Ron Krannich, PH.D Impact Publications, 1999 (Also **From Navy Blue to Corporate Gray; From Air Force Blue to Corporate Gray**)
- **Getting to Yes: Negotiating Agreement Without Giving In** by Roger Fisher and William Ury, Penguin, 1991
- **Guide to Internet Job Searching, 2002-2003** by Margaret Riely Dikel, Frances F. Roehm, and Public Library Association McGraw-Hill/Contemporary, 2002
- **The Harvard Business School Guide to Finding Your Next Job** by Robert S. Gerdella Harvard Business School Press, 2000
- **I Don't Know What I Want, But I Know It's Not This: A Step-by-Step Guide to Finding Gratifying Work** by Julie Jansen Penguin USA, 2003
- **Information Interviewing** by Martha Stoodley, Ferguson Publishing, 1996
- **Job Hunting for Dummies** by Max Messmer, IDG Books Worldwide, 1999
- **Job Seeker Secrets: Making the Internet Work For You** by Thomas J. Ferrara Thompson South-Western, 2003
- **Knock 'Em Dead!** by Martin Yate Adams Media, updated annually
- **Making College Count: A Real World Look at How to Succeed In and After College** by Patrick S. O'Brien Student Success, Inc., 1999
- **Negotiating Your Salary: How to Make \$1000 a Minute, 4th edition** by Jack Chapman Ten Speed Press, 2000
- **The Organized Executive** by Stephanie Winston, Warner Books, 2001
- **The Pathfinder: How to Choose or Change Your Career for a Lifetime of Satisfaction and Success** by Nicholas Lore, Fireside, 1998
- **Rites of Passage at \$100,000 to \$1 Million** by John Lucht Viceroy Press, revised 2000
- **The 7 Habits of Highly Effective People** by Stephen R. Covey, Simon & Schuster, 1990
- **Transitions: Making Sense of Life's Changes** by William Bridges, Perseus, 1980
- **Weddle's Directory of Employment-Related Internet Sites for Recruiters and Job Seekers** by Peter Weedle, Weddle's, updated annually
- **What Color Is Your Parachute?** by Richard Nelson Bolles, Ten Speed Press, updated annually
- **Win-Win Career Negotiations** by Peter J. Goodman and Roger Fisher, Penguin USA, 2002
- **Zen and the Art of Making a Living** by Laurence G. Boldt, Penguin USA, 1999
- **Think and Grow Rich, Napoleon Hill**, New York: Fawcett Crest, 1960
- **The Success Principles**, by Jack Canfield, HarperCollins Publishers, 2005
- **The One Minute Millionaire**, by Mark Victor Hansen and Robert G. Allen, Harmony Books, 2002
- **Do What You Are, 3rd Edition**, Paul Tieger and Susan Barron-Tieger **Think and Grow Rich**, Napoleon Hill, New York: Fawcett Crest, 1960
- **The One Minute Millionaire**, by Mark Victor Hansen and Robert G. Allen, Harmony Books, 2002
- **E-Myth Mastery: The Seven Essential Disciplines for Building a World Class Company**, Michael Geber, New York: Harper Business, 2004
- **The One Minute Manager**, Kenneth Blanchard and Spencer Johnson, New York: Berkley Books, 1983
- **Good To Great: Why Some Companies Make the Leap . . . and Others Don't**, Jim Collins. New York: HarperCollins, 2001
- **Body for Life: 12 Weeks to Mental and Spiritual Strength**, Bill Phillips, New York: HarperCollins, 1999
- **The Millionaire Next Door and The Millionaire Mind**, Thomas J. Stanley, Ph.D. Andrews McMeel Publishing, 2000
- **The Tipping Point, Blink, and Outliers**, Malcolm Gladwell. Little, Brown and Company, 2006–2008
- **Getting Things Done: The Art of Stress-Free Productivity**, David Allen, New York: Viking, 2001
- **Mavericks at Work**, William C. Taylor & Polly Labarre, Harper Collins Publishers, 2006
- **Create Your Own Future**, Brian Tracy, John Wiley & Sons, 2002
- **The Sales Bible**, Jeffrey Gitomer, John Wiley & Sons, 2003
- **Never Eat Alone**, Keith Ferrazzi, Amazon, 2005

PUBLICATIONS (CONTINUED)

MAGAZINES

- **Newsweek** newsweek.com
- **Time** time.com
- **U.S. News and World Report** usnews.com
- **Business Week** businessweek.com
- **Entrepreneur** entrepreneur.com
- **FastCompany** fastcompany.com
- **Forbes** forbes.com
- **Fortune** fortune.com
- **Inc.** inc.com
- **Money** money.com

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